



Salem Academy Charter School

Development Committee Retreat

Date and Time

Wednesday August 12, 2026 at 9:00 AM EDT

Location

Salem Academy Charter School
45 Congress St.
Salem, MA 01970

The Salem Academy Charter School Development Committee will meet at 9:00 AM.

Agenda

	Purpose	Presenter	Time
I. Opening Items			9:00 AM
A. Record Attendance		Fallon Burke	1 m
B. Call the Meeting to Order		Laurie Kennedy	
C. Approve Minutes	Approve Minutes	Laurie Kennedy	1 m
D. Approve Minutes	Approve Minutes	Laurie Kennedy	1 m

	Purpose	Presenter	Time
II. Development			9:03 AM
A. Welcome & Reflection	Discuss	Laurie Kennedy	15 m
B. FY26 Review		Laurie Kennedy, Fallon Burke	40 m
• Fundraising Results • Key Takeaways • Progress Toward 2026 Committee Goals			
C. FY27 Development Priorities & Goals		Laurie Kennedy, Fallon Burke	45 m
• FY27 Fundraising Goals • FY27 Campaigns • Grant Strategy • Professional Development • Long-Term Planning			
D. Committee Roles & Responsibilities		Laurie Kennedy	25 m
E. Board Retreat Preparation		Laurie Kennedy	30 m
F. Next Steps & Action Planning		Laurie Kennedy	20 m
III. Other Business			
IV. Closing Items			
A. Adjourn Meeting	Vote		